

EUROMED



STUDY TOUR on Port Reform

Madrid - Valencia, 14-18 November 2005

Issues during briefing – debriefing sessions



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Briefing – Debriefing sessions

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Briefing – Debriefing sessions

DAY 1



- **Briefing Session**
- **Meeting with MINISTRY OF TRANSPORT OF SPAIN**
- **Meeting with the PUERTOS DEL ESTADO (STATE PORT AUTHORITY)**
- **Debriefing Session**

INTRODUCTION (1/2)

1. This Study Tour was proposed in order to lead to a better assimilation (by the participants) of the issues treated during the Port Reform (PR) Seminar of Marseilles (26-30 September 2005)

2. Briefly to remind us that the above mentioned Seminar dealt mainly with

- a methodology on how to establish and further develop the right PR strategy (deregulation, corporatisation etc)
- outlining the current and future EU legislative framework towards efficient and effective ports
- analyzing the PR Process (main steps and prerequisites) and its implementation procedures into a road map
- examining the importance of PSP and the various tools available for its implementation (e.g. PPPs)

INTRODUCTION (2/2)

- focusing on **regulatory issues** and the way to ensure the **Public Interest Oversight**
 - All **MEDA countries** have presented their own **experiences** on PR issues and have also **identified the most critical areas** each country should **focus** upon
 - The **PR** was examined **for two European countries** (**Spain & France** with special references to the ports of Valencia and Marseilles)
3. Special **attention to the ST evaluation sheets** (fill-in carefully every day)
 4. Sessions methodology and your role / involvement

QUESTIONS - MINISTRY OF TRANSPORT (1/2)

1. Outline the **policy making process** (including development planning, financing and other general guidelines) regarding ports & port reform?
2. Is there a **Strategic Plan / objectives** for ports and in what form? – If yes what is the **controlling and review mechanisms** applied?
3. How do you **value** current central **government intervention** in the port sector? Is it **important / excessive / effective** and why?
4. If Puertos del Estado (PdE) is having a supervising / coordinating role for port policy implementation, explain what kind of **input does PdE receives**, by whom and in what form (just legislation)?

QUESTIONS - MINISTRY OF TRANSPORT (2/2)

5. How effectively **port strategy / policies interface with other related government policies** (e.g regarding labour, maritime transport, transport in general, minimization of government role, higher productivity etc) – reference to particular **mechanisms applied**
6. Evaluate the **current level of PSP** in the Spanish Port System?
Future lines of action
7. Evaluate the **current situation regarding port labour issues** in the Spanish Port System

QUESTIONS - PUERTOS DEL ESTADO (1/2)

1. What were the major milestones of the **Spanish Port Reform evolution** during last 20 years focusing **major strategic choices** (management models / line of authority, Private Sector Participation, labour reform, productivity & investment, legal & regulatory framework etc)
2. Major **players** involved (ministries, advisers, institutions etc) and their **effectiveness** – Major **problems & lessons** learnt
3. Analyze the current **role (s) / authorities of the State Port Authority** regarding the existing port system (policies, investment planning, tariff setting, coordination of policies implementation?) - How **effective** is it? – **Areas for improvement**
4. What are the main related **policies under implementation?**
5. What the **main difficulties faced / issues to be solved in the implementation of current port policies** (e.g. Port Package II)

QUESTIONS - PUERTOS DEL ESTADO (2/2)

6. Outline **major problems / challenges** faced by the **Spanish Ports** (e.g. productivity, etc)
7. How effective is the **cooperation with Port Authorities**
8. Analyze the **current level of PSP** in the ports sector and its **prospects**
9. How are private **investors interests safeguarded** (regulatory role)

Briefing – Debriefing sessions

DAY 2



- **Briefing Session**
- **Strategic Port Reform in Spain**

STRATEGIC PORT REFORM IN SPAIN

**VARIOUS QUESTIONS MAINLY ASSOCIATED WITH THE
PRESENTATION MADE**

Briefing – Debriefing sessions

DAY 3



- **Briefing Session**
- **Meeting with VALENCIA PORT AUTHORITY**
- **Meeting with the FUNDACION VALENCIA PORT**
- **Debriefing Session**

VALENCIA PORT AUTHORITY

1. The **role and authorities** relatively to Central Government and the Puertos del Estado – Main own **responsibilities** – Degree of **autonomy**
2. **Development strategy** (up to now and for the future)– **Business Plan** – **Investment planning** – **Main challenges and future projects**
3. Basic description of **organization** – **facilities** – **provided services**
4. Organization of port operations / services – **Operators** – **Level of involvement of privates** – **Authorisations** – **Tendering** – **Durations etc**
5. **Concessions and cooperation with private investors in general** – **Current level & future prospects** – **important issues / problems & lessons learnt**

VALENCIA PORT AUTHORITY

6. **Tariff setting** procedures
7. **Current labour** issues
8. **Regulation** and cases of intervention by the regulatory authority
9. Is **self-handling** allowed?
10. How many **private operators in your port** and in what areas?
11. How **Safety / Security and Environment protection is implemented** in your port (short description and small tour)
12. Provide some **productivity indicators** highlighting the effectiveness of your port operations brought

VALENCIA PORT COUNCIL

1. Current **level of relations / cooperation** between the **port & the city**
2. **Compatibility of port & urban development**
3. **Citizens perceptions on port affects** with respect to inome, life quality sytandards, eciprocity etc
4. **Problems / good practices**

Briefing – Debriefing sessions

DAY 4



- Briefing Session
- Meeting with PORT OPERATORS
- Meeting with FREIGHT FORWARDERS
- Meeting with SHIPPING LINES
- Debriefing Session

OPERATORS: TCV STEVEDORING CO SA – PRACTICOS STATE OPERATORS

1. **Cooperation level** between you and the VPA with respect to:

- **Quality and quantity level standards** imposed
- **Length of contract**
- **Way of assigning a contract** (tendering ?)
- **Minimum tariff levels**
- **Other competition allowed** (what provisions are allowed)
- **Procedures to settle disputes**

OPERATORS: TCV STEVEDORING CO SA – PRACTICOS STATE OPERATORS

2. What is the **size of your business** (invested capital, number of employees, annual sales / profit margins)? – do you publish your financial results? – are you a limited company? – do you operate only in Valencia port or in other ports as well?

3. Are you **satisfied with your operations** in the Port? Since when are you operating in the Port?

Do you feel that your business interests are **secure or you are running high risks**? – If YES explain how is business security supported (regulatory authority, standard known procedures etc) – If NO explain why

Do you find that Privates should be **further facilitated** in providing port services in other port areas? In which areas and why?

PORT USERS: FREIGHT FORWARDER - GRIMALDI LOGISTICA ESPANA

1. Are you **satisfied with the port facilities** and **services level** in Valencia Port? **Competitiveness** with respect to quality, quantity, cost level for various services and in comparison to other ports
2. What are the **main problems**?
3. What are the major positive issues?
4. Do you think that there is **sufficient competition** or there is a need for further **liberalization** and where? Explain why.
5. Is the **current level of port investment sufficient** in VP or there is a need for further investment and why? Do you **consider at all your involvement in port investment** (operations / facilities)? Explain.
6. How **VP contributes** to the modern philosophy of '**door-to-door**' transportation? Explain

PORT USERS: NAVIERA PINILLOS - TRASMEDITERRANEA

1. Are you **satisfied with the port facilities / services quality** in Valencia Port? **Competitiveness** with respect to quality, quantity, services cost level (comparison to other ports)
2. What are the **main problems**?
3. What are the **major positive issues**?
4. Do you think that there is **sufficient competition** or there is a need for **further liberalization** and where? Explain why.
5. Is the **current level of port investment** in Valencia Port sufficient or is there a need for further investment and why? Are you interested in port investment (operations / facilities)? Explain.
6. Do you operate lines including MEDA country destinations? If YES what are the **major problems** you are faced with in **MEDA ports**?

Briefing – Debriefing sessions

DAY 5



- **Briefing Session**
- **Meeting with PORT TRADE UNION - COORDINATOR**
- **Debriefing Session**

PORT LABOUR: COORDINATORA ESTATAL DE TRABAJADORES DEL MARE

1. How is the port labour currently **organized** in VPA? – **who is in charge and how is it allocated?** – collective agreements – rates – service levels agreements
2. **Competitiveness** of current labor costs in VPA
3. **Productivity levels**
4. **Private Sector Participation**
5. **Major current issues**